

An aerial, top-down view of a city's urban grid. The buildings are represented as 3D white blocks of varying heights and shapes, creating a textured, architectural landscape. Overlaid on this scene is the text 'TOP REAL ESTATE LEADERS' in a bold, sans-serif font. 'TOP' is rendered in a light grey color, while 'REAL ESTATE LEADERS' is in a vibrant red. The text is positioned diagonally across the center of the image, following the perspective of the city's streets.

MODERN LUXURY SPOTLIGHT

TOP
REAL ESTATE
LEADERS

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SHOT ON LOCATION AT:
VILLA MIAMI SALES GALLERY



TOP LUXURY

REAL ESTATE LEADERS



MODERN LUXURY SPOTLIGHT



With more than \$300 million in sales volume since 2020, Linda Erice and Michelle Kauffmann are a dynamic duo on Miami's luxury real estate scene and founding members of the first Luxury Portfolio Collection powered by Keller Williams in South Florida. When Michelle returned to the U.S. over a decade ago, she formed a synergistic partnership with Linda, fueled by passion, creativity and a shared vision for exceptional client service.

These top real estate leaders merged their complementary strengths, living by the motto, "win-win or no deal." Linda brings over 20 years of real estate experience with more than 1000 units sold, while Michelle utilizes her background in marketing, sales and interior design. Because they have lived and traversed the world, collectively speaking five languages, they are adept problem-solvers, empathetic to their clients' needs and attuned to diverse cultural

backgrounds. Their global expertise is evident in their current collaborations, not only with fellow agents in other states but also through the two properties they are marketing for sale in Rome with local Keller Williams partners.

High-net-worth clients of the Erice Group Luxury continue to call upon Linda and Michelle for luxury residences and investment opportunities in Miami. "The city's vibrant lifestyle, favorable tax environment and stunning waterfront properties contribute to its allure," these top real estate leaders say. "A great location and the condition of a property greatly impact the value and potential for property appreciation."

The key to their success hinges on having a personal GPS, internally guiding them to persevere, follow through and stay positive. Linda and Michelle add, "We are constantly evolving as human beings and professionals, always seeking to offer more experiences for our clients."

THE ERICE GROUP LUXURY KELLER WILLIAMS MIAMI PORTFOLIO COLLECTION

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